



For Immediate Release

February 6, 2023

HINO TRUCKS ANNOUNCES NEW PRESIDENT AND OPERATIONAL ALIGNMENT

NOVI, MI –Hino Trucks is pleased to announce the appointment of Mr. Glenn Ellis to the position of President and Chairman of the Board for Hino Trucks, effective February 1, 2023. Glenn succeeds Mr. Shigehiro Matsuoka, who retired after holding the position for four years, and will become the first U.S.-born President of Hino Trucks. In addition, Glenn will also serve as an Officer of Hino Motors Limited, Hino Trucks' parent company.

Mr. Ellis joined Hino Trucks in 2004 and has led the efforts to build Hino Trucks' brand in the U.S. market. In his most recent role as Senior Vice President of Customer Experience, Glenn focused on expanding Hino's dealer network and product offering to include zero-emissions trucks while continuing to grow Hino trucks' market share. During his time as the Vice President of Marketing, Product Development, and Dealer Operations, Glenn built strong customer loyalty around the company's core philosophy and launched the "Ultimate Ownership Experience".

As President, Mr. Ellis will continue to focus on the dealer and customer relationship. Glenn will grow the brand by driving Hino Trucks' product development, adding enhanced technology and innovation, and supporting a faster decision-making process.

Hino Trucks also announced several other organizational changes as part of its overall restructuring to support widening product options and growth in the U.S. Mr. Bob Petz, who previously served as Senior Vice President of Vehicle- and Parts Sales, is appointed Chief Operating Officer and Executive Vice President. Mr. Petz joined Hino Trucks U.S. in 2004, and his strong leadership and strategic approach have been a tremendous asset to the company. In addition to product development, all sales, parts and service operations will report to Bob in his new role.



Mr. John Donato, previously Vice President of Parts Operations, will take over as Senior Vice President of Sales and Marketing. This move will allow Hino Trucks to align regional parts-, sales-, and service cross-functional teams to work toward the same vision with a stronger focus on dealer and customer support, increased productivity, and improved communication.

"It's an extremely exciting time at Hino Trucks, especially as the trucking industry is adopting sustainable technology with infrastructure that is becoming increasingly available, said Mr. Ellis. I am proud of Hino's many achievements. The changes within my leadership team are designed to enhance the focus and execution in areas that will support our customers and our long-term product strategy. I am confident that my leadership team, who have outstanding records of delivering results, will continue to contribute to Hino Trucks' future success."

About Hino Trucks: Hino Trucks, a Toyota Group Company, manufactures, sells, and services a lineup of Class 4-8 commercial trucks in the United States. Hino Trucks has a product lineup that offers fully connected vehicles with a low total cost of ownership, unmatched reliability, maneuverability, and the most comprehensive bundle of standard features in the market. Hino is developing a full range of zero-emissions vehicles to meet growing customer demand. Headquartered in Novi, Michigan, Hino has a nationwide network of over 230 dealers committed to achieving excellence in the ultimate ownership experience. Learn more about Hino Trucks at <http://www.hino.com> or follow us on Facebook, LinkedIn, Twitter, and YouTube.

For more information, please contact:

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